

Exetel VoIP

Exetel has been providing Corporate and Residential VoIP solutions, both Domestic and International, for over four years. Exetel has utilised the Cloud PABX solution to manage its own requirements, which includes 100+ users across Australia based in NSW, ACT and WA, and Sri Lanka for over four years without downtime.

What is VoIP?

VoIP (Voice over IP) utilises a Data Network instead of the existing PSTN (Public Switched Telephone Network) to carry calls, resulting in reduced call rates, improved functionality and flexibility.

Why VoIP?

VoIP can offer your business a unified communication service where your voice and data; phone calls; faxes; SMS; email; web conferencing and more can be run over a single network. VoIP provides all of the same features as a traditional PSTN, with the added ability of facilitating tasks that would be more difficult, costly, or unavailable when using a traditional PSTN or ISDN solution.

Features available with an Exetel VoIP service include:

- Detailed call records.
- Detailed invoices.
- Voicemail sent via email.
- Ease of upgrading.
- Secure and easy to use Members Facilities.
- Low cost call rates: Exetel VoIP offers the lowest possible call rates starting from 9 cents (untimed) to any Australian land line number, 15 cents/minute to mobile phone numbers, and 30 cents (untimed) to 13 and 1300 numbers.
- Low International call rates from \$0.01 per minute.

Visit http://www.exetel.com.au/business_voip_pricelist.php to view detailed pricing and countries available.

Corporate VoIP Plans:

Pay-as-you-go Plan

Plan	Call Rate to Landline	Call Rate to Mobiles	Calls to 13/1300 Numbers	Billing Increment
Business/Corporate Plan	\$0.09 per call	\$0.15 per minute	\$0.30 per call	Per second

Included Value Plans

Plan	Monthly Plan Charge	Included local/national calls	Included Minutes to Mobiles	Total Included Value
BV20	\$20.00	80 calls	120 minutes	Over \$25.00
BV50	\$50.00	190 calls	255 minutes	Over \$55.00
BV100	\$100.00	400 calls	530 minutes	Over \$115.00
BV200	\$200.00	840 calls	1,100 minutes	Over \$240.00
BV400	\$400.00	1,730 calls	2,300 minutes	Over \$500.00
BV800	\$800.00	4,000 calls	5,000 minutes	Over \$1,100.00

Excess call rates:

\$0.09 per call to Landlines, \$0.15 per minute to Mobiles & \$0.30 per call to 13/1300 numbers.

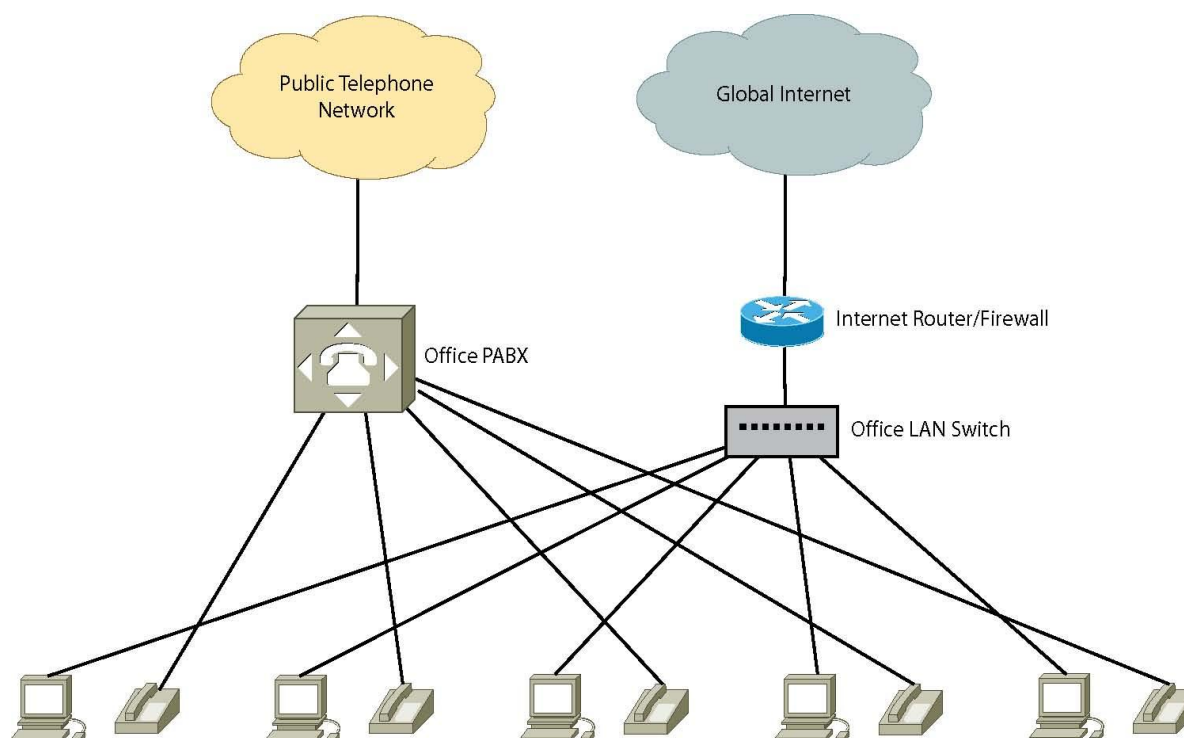
VoIP Number Range Pricing

Minimum Monthly Charge	Direct In-Dial Number Range
\$0.00	1
\$5.00	5 contiguous
\$10.00	10 contiguous
\$20.00	20 contiguous
\$30.00	30 contiguous
\$40.00	40 contiguous
\$50.00	50 contiguous
\$70.00	100 contiguous

Migrating From Traditional Voice (PSTN or ISDN) to VoIP

Exetel is flexible to all your business migration needs, whether enhancing your current VoIP PABX system, or migrating from an older PSTN/ISDN PABX system. Migration to an Exetel VoIP solution can take as little as a few hours (SIP Trunking/Cloud PABX) up to a few weeks (Converting/New PABX), depending on the configuration and hardware required, which our experienced staff are able to guide you on the appropriate technical and commercial solution.

Typical Traditional Office PSTN/ISDN PABX, Internet and LAN



Exetel VoIP Solutions

Exetel offers 3 VoIP solutions for new and existing customers;

- SIP Trunking,
- Cloud PABX (Hosted Virtual PABX), and
- Hardware Solutions.

➤ SIP Trunking

For businesses which already have an IP Enabled PABX*, no additional hardware is required; Exetel will provide you with a username and password enabling you to configure the PABX to use Exetel VoIP for outbound calls, immediately taking advantage of the low call rates.

*may require VoIP module

For businesses using non-VoIP enabled PABX systems, a VoIP gateway can be added via a vacant PSTN port/s on your existing PABX system providing your business access to Exetel VoIP for outbound calls, enabling your business to take advantage of the VoIP low call rates. Exetel will pre-configure the VoIP gateway and no further additional hardware is required,

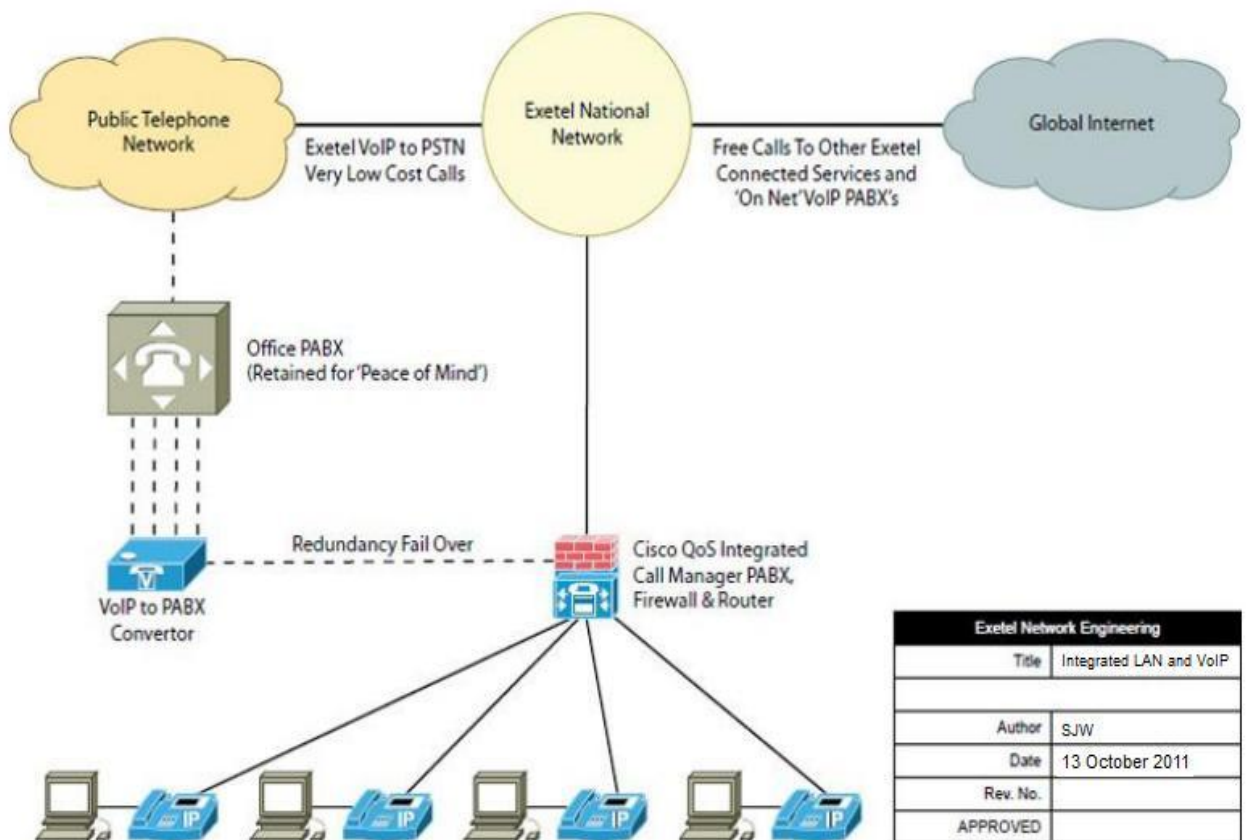
saving the expense of converting existing PABX and analogue handsets to an IP enabled PABX and IP handset/s solution.

PSTN failover options are available if required.

The SIP Trunking solution can be combined with a ported or a new In-Dial range, allowing for both inbound and outbound calls to be managed for your business by Exetel.

Local Number Porting for Inbound Calls can be provided by Exetel for a complete VoIP inbound and outbound based solution, completely removing the need for and expense of PSTN and ISDN line rental charges.

Typical SIP Trunking Office



➤ **Cloud PABX (Hosted Virtual PABX)**

The Exetel Cloud PABX solution does not require the purchasing of complex and expensive PABX hardware for each site. The PABX is hosted on Exetel VoIP servers and are delivered to each site through your data connection to your QoS enabled Router/s. Any SIP compatible handset is then able to be connected directly to the Router, reconfigured for use with the Exetel Cloud, and is then ready for use including remote locations. The Exetel Cloud PABX solution can also be accessed by a SIP soft client on your data capable mobile Smart Phone.

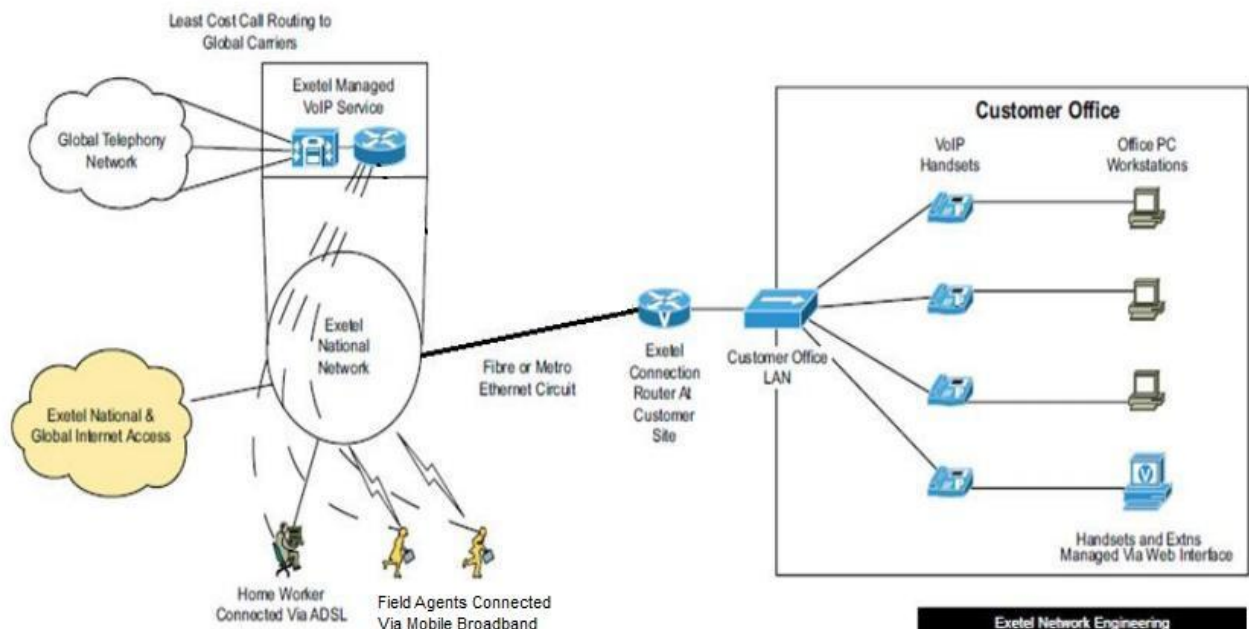
The Exetel Cloud PABX solution provides a wide range of advanced features including;

Call Groups	Call Transfer
Follow user (including mobiles)	Call hold
Auto-attendant/IVR	Music on hold
Voicemail to email	Public Address
Caller ID presentation	Call waiting
Caller ID Masking	Extension dialling
Direct In-Dial (DID) number	Multisite
Call Park & Pick-up	Web management interface
Call recording	Softphone/smartphone connectivity

Migration to Exetel’s Cloud VoIP solution can take between 5-20 business days depending on the current configuration, and your business requirements.

Monthly Pricing for Cloud PABX - Monthly recurring extension charge: \$5.00 per internal extension (\$25.00 monthly minimum charge).

Typical Cloud PBX Solution



Exetel Network Engineering	
Title	Exetel SME VoIP
Author	SJW
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➤ Hardware Solutions

For businesses that require a PABX solution onsite, Exetel can provide a variety of solutions utilising the Cisco Unified Communication System tailoring for up to 138 users. These systems can be customised with all basic PABX functions – Voice Mail, Conference call, Group Dial, Auto Attendant, etc. Additionally, these units operate as an all in one VoIP Router and can offer wireless hub functionality. Exetel also provide a wide range of Cisco handsets to suit the specific needs and budget.

On installation the pre-configured Hardware Solution provides access to the low VoIP call costs, future scalability, ongoing service and support.

UC 500 call manager series:



UC 320W call manager:



SPA 500 handset series:



For current selection of hardware available, please refer to:

<https://www.exetel.com.au/modemorder/index.php> under VoIP products.

VoIP Pricing & Establishment Costs

Depending on the complexity of the solution establishment charges start from \$250.00 (excluding SIP trunking which has no establishment charge). This covers time for configuration of the Hosted system and Hardware provisioning.

Exetel can work with you and Cisco Capital Finance to arrange a leasing agreement to offset the cost of establishing a hardware system.

For further advice or to obtain a fully itemised proposal, please contact an Exetel Corporate Account Manager on **(02) 80301040** and select **Option 2**, or email corporatevoip@exetel.com.au