VoIP

EXPECT TO SAVE UP TO 50%
ON MONTHLY CALL COSTS

EXETEL
EXEC

BIG SAVINGS FOR BUSINESS DATA

EXETEL IS AN EXPERIENCED VOIP PROVIDER

Exetel has been using and providing VoIP solutions for over three years and has been using its own virtual PBX service in an international environment for more than 4 years without any downtime. Exetel considers itself a highly sophisticated user of advanced VoIP solutions, itself with over 100 VoIP handsets in use. These users are in two different countries (45 in Sri Lanka and 55 in Australia), the Australian users are mainly in our North Sydney office, and the additional "work from home" personnel in WA, the ACT and the NSW Central Coast.

9 CENT CALLS TO ANYWHERE IN AUSTRALIA

The major benefit of VoIP over "traditional" telephone calls are the lowest possible call rates on offer that include 9 cents (untimed) to any Australian land line number, 15 cents/minute to mobile phone numbers, and 30 cents (untimed) to 13 and 1300 numbers.

INDIAL NUMBER RANGES

Exetel offer competitively priced InDial number ranges and can port over existing PSTN and number ranges from Tier 1 carriers. Exetel's current pricing for ranges:

Range Size	Price/month
1-5 numbers	$5
6-20 numbers	$10
21-50 numbers	$20
51-100 numbers	$40

SOLUTIONS

Exetel offers 3 solutions for new and existing customers to take advantage of:

• SIP Trunking
• Hardware
• Hosted Virtual PABX

SIP TRUNKING

For those who already have their own IP enabled PABX, Exetel will give you a username and password to connect to the VoIP infrastructure. You can then combine this with a ported or new InDial range and start making and receiving calls. If you are already using another provider for inbound calls, you can configure your system to use Exetel for outbound calls and take advantage of Exetel's lowest possible rates. This means you only pay for your InDial range and your call costs.

HARDWARE

Exetel maintains a strong relationship with Cisco to provide customers with enterprise grade hardware at the lowest possible cost. Exetel's Cisco Certified staff will work with you to configure and deliver your hardware ready for plugging in.

For handsets, Exetel will recommend the Cisco SPA 502G as the base level handset. To connect these handsets to your network you have 2 options, the first being you can buy a power adapter, or for a higher level of reliability you can choose the Cisco ESW 500 series PoE switches.

To migrate to one of Exetel's hardware solutions, please call or email so that a Communications Consultant can work out a tailored plan to suit your business needs and upgrade timeline.

NEW SYSTEMS

If you've never thought of a PABX or want to replace your existing system, Exetel can offer hardware for up to 104 users, on the Cisco UC series. These systems provide voicemail, forwarding and group dial plus all the other expected PABX features. They also provide the base for the use of the Cisco Unified Communications Agent. These systems are used in conjunction with VoIP handsets and PoE switches listed above and come pre-configured from Exetel and have pre-installed licenses.

INTEGRATE YOUR EXISTING PABX

With your existing PABX using ISDN or PSTN, Exetel can supply a gateway that will interface between your existing system and Exetel's VoIP infrastructure. These gateways allow you to maintain you existing hardware both in the backroom and on the desk, and also keep current call handling in place. You may elect to use Exetel VoIP for all inbound and outbound calls or just for outbound calls, as the solution and your situation demands.

To deploy this kind of solution, you will need either the Cisco Linksys SPA 8000 which has 8 interface ports or the Cisco Linksys SPA 8800 which also has PSTN failover.

Both these products come pre-configured by Exetel, ready to be put in place.

HARDWARE PRICING

Cisco SPA 502G	$200
power adapter	$14
Cisco ESW 500 series	From $780
Cisco Linksys SPA 8000	$380
Cisco Linksys SPA 8800	$700
Cisco UC series	Ask us
Cisco licensing	Ask us

Cisco SPA 502G

Exetel can also work with you and Cisco Capital Finance to arrange a leasing agreement to offset the cost of establishing a hardware system.

Cisco Unified Communications 520

Cisco Unified Communications 540

Cisco Unified Communications 560

HOSTED VIRTUAL PABX (VPABX)

With a Virtual PBX system there is no need to maintain or purchase complex and expensive phone switching hardware. Exetel will host your virtual solution and save you money by not having to purchase a VoIP Router. Setup costs are also reduced by the fact no new handsets are required as long your current handsets are SIP compatible, otherwise you can choose the Exetel supplied Cisco SPA 502G.

VoIP can offer your business a "Unified Communication" service where your voice and data; phone calls; faxes; SMS; email; web conferencing and more can be run over a single network. VoIP provides all of the same features as a traditional PSTN (free of charge), with the added ability of facilitating tasks that would be more difficult, or impossible to implement using PSTN.

Exetel's Virtual PBX makes available many advanced features including:

- Call Hunt groups & Call forwarding
- Auto-attendant
- Voicemail to Email
- Interactive Voice Response (IVR)

As the installation of a new PABX or new handset is not required, the migration from traditional voice to VoIP can take as little as 20 days. This of course is dependent on your company's specific requirements as well as the number of handsets you require.

The process for migration to Hosted VPABX is quite simple:

1. Check the availability of porting your company's current phone numbers and place an order.
2. Exetel will perform setup to host your company's virtual solution – this takes on average 20 days.
3. As the last step your company's handsets will be reconfigured.

MONTHLY PRICING FOR HOSTED VPABX

There are 2 components to the monthly recurring charges on the Hosted PBX service.

1. The monthly recurring charge for hosting the PBX equivalent to $5 per internal extension ($25 monthly minimum charge) E.g. for a 10 DID hosted service, the hosted PBX charge is $50 per month.
2. You will also pay the monthly recurring charge for the DID's themselves according to the InDial number range table stated above and here again.

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1-5 numbers	$5
6-20 numbers	$10
21-50 numbers	$20
51-100 numbers	$40

You can choose to use a physical handset or a "Softphone" program. Exetel can supply the XLite soft phone program free of charge.

ESTABLISHMENT COSTS

There is a $500 establishment charge for all solutions other than SIP trunking. This covers time for configuration of the Hosted system and Hardware provisioning.

INTERNATIONAL CALL RATES

As with all Exetel offerings, Exetel provide international call rates at the lowest possible prices, with the option to bundle minutes in VoIP packs to provide even greater value for money. See http://www.exetel.com.au for greater detail and countries available.

To obtain a fully itemised proposal and advise on what solution is best for your organisation's requirements or for more information about any aspect of this service please call: (02) 8030 1040 or visit:
http://www.exetel.com.au/corporate-voip-main.php

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